	2020/21	2019/20	Change	Notes
Income Plock Cropt				
Block Grant Interest	£1,885,213 £20,000	£1,885,213 £41,685	£0 (£21,685)	Recognises the reduction in Rathbones and College pooling interest
Furlough Savings	£93,126	£0	£93,126	Retained staf, redundant staff in Aug/Sept and staff who left in August
Advertising Sales	£65,000	£93,050	(£28,050)	
Sponsorship Freshers' Fair	£0 £0	£10,000 £36,500	(£10,000) (£36,500)	
Refreshers' Fair	£6,000	£0	£6,000	
Associate Membership Fees	£16,045	£22,322	(£6,277)	
Life Membership Fees Other Fees & Sales	£5,457 £2,192	£5,868 £4,504	(£411) (£2,312)	
Minibus Hire / Sales	£50,000	£166,680	(£116,680)	Based largely on selling minibuses rather than rental income
ADF Transfer (non recurring)	£64,620	£0	£64,620	Non recurring for 2020/21
Retail Contribution	£102,849	£221,907		See 'Retail 2020/21' tab
Venues Contribution	(£34,153)	£520,290	(£554,443)	See 'Venues 2020/21' tab
Subtotal	£2,276,349	£3,008,019	(£731,670)	
Education & Welfare Permanent Staff	£58,320	£150,897	(£92,577)	
Temporary Staff	£750 £59,070	£1,908 £152,805	(£1,158)	
Subtotal Staff Costs			(£93,735)	
Teaching Awards Student Rep Network	£5,000 £1,500	£12,863 £7,000	(£7,863) (£5,500)	
Liberation Groups	£5,000	£8,000	(£3,000)	
Election Campaigns	£4,000 £2,500	£8,126	£4,000 (£5,626)	Moved from Leadership
Subscription	£3,240	£0	£3,240	Wonkhe
Travel Subtotal Operational Costs	£550 £21,790	£1,100 £37,089	(£550) (£15,299)	
Total Costs	£80,860	£189,894	(£109,034)	
Advice & Support Permanent Staff	£47,187	£75,800	(£28,613)	
Subtotal Staff Costs	£47,187	£75,800	(£28,613)	
Affiliation Fees	£390	£390	£0	NASMA (money advice) and Advice UK
Insurance	£260	£260	£0	Advice UK PII
Printing Costs Publicity Costs	£1,000 £1,100	£1,260 £2,000	(£260) (£900)	
Research	£1,000	£0		Strategic review
Subscriptions Subtotal Operational Costs	£800 £4,550	£800 £4,710	£0 (£160)	AdviserNet
Total Costs	£51,737	£80,510	(£28,773)	
Student Opportunities & Development Permanent Staff	£231,669	£277,181	(£45,512)	
Temporary Staff Subtotal Staff Costs	£7,500 £239,169	£11,887 £289,068	(£4,387) (£49,899)	
Subtotal Stair Costs	1,239,109	2209,000	(£49,699)	
CSP Grants	£328,602	£401,004	(£72,402)	Centralised in HR & Central
Stationery Printing Costs	£0 £2,717	£200 £2,717	(£200) £0	Centralised in HR & Central Replacement associate membership cards
Stationery Printing Costs Publicity	£0 £2,717 £200	£200 £2,717 £1,380	(£200) £0 (£1,180)	
Stationery Printing Costs Publicity Insurance Hospitality	£0 £2,717 £200 £1,952 £0	£200 £2,717 £1,380 £8,946 £1,325	(£200) £0 (£1,180) (£6,994) (£1,325)	Replacement associate membership cards 2019/20 included Boat Club insurance - no longer needed Centralised in Leadership
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Felix Printing	£21,000	£26,000		Reduced print runs
Consumables	£2,500	£3,000		Merch for Welcome Back in January
Hospitality	£0	£200		Centralised in Leadership
Licenses	£5,300	£6,565	(£1,265)	
Printing Costs	£1,550	£6,650		Reduced printing for Welcome and Annual/Impact reports
Publicity	£5,920	£5,350		Includes the £920 for signwriting on honours board- Philip Scurey & Co
Subscriptions	£4,320	£2,500	£1,820	Mailchimp, Hootsuite and professional subscriptions
Subtotal Operational Costs	£41,890	£51,865	(£9,975)	
Total Costs	£169,471	£260,149	(£90,678)	
Leadership & Governance				
Permanent Staff	£495,644	£725,877	(£230,233)	
Contingency	£153,934	£0		See note 2.
Agency Costs	£0	£32,886	(£32,886)	
Outsourced Head of Finance Costs	£30,500	£0		Based on 3 days per week
Subtotal Staff Costs	£680,078	£758,763	(£78,685)	
E		00.000	(00.000)	No. 14 510 W/f
Elections	£0	£9,600		Moved to Ed & Welfare
Publicity	£0	£1,000	(£1,000)	
OT Induction & Training	£4,500	£9,329	(£4,829)	
Officer Travel	£0	£150	(£150)	
Staff Training	£7,300	£31,601		Most training likely to be online this year. Includes Chartered Governance Institute course
Staff Travel	£0	£160	(£160)	
Trustee Training	£0	£2,500	(£2,500)	
Trustee Travel	£1,500	£3,060	(£1,560)	
Health & Safety (Maintenance)	£7,554	£0		2020/21 budget centralised
Health & Safety (Contract)	£6,000	£2,500		12 days @ £500pd
Equipment Purchase	£0	£1,200	(£1,200)	
Hospitality	£1,405	£4,220		2020/21 budget centralised
Governance Development	£3,000	£0	£3,000	
General Contingency	£59,192	£0	£59,192	
Subtotal Operational Costs	£90,451	£65,320	£25,131	
Total Costs	£770,529	£824,083	(£53,554)	
Finance				
Permanent Staff	£147,442	£188,988	(£41,546)	
Temporary Staff	£0	£1,291	(£1,291)	
Subtotal Staff Costs	£147,442	£190,279	(£42,837)	
Maintenance Contracts	£2,920	£2,888		SAP
Banking Charges	£7,243	£7,219		Bankline & credit card charges
Licenses	£270	£0	£270	
Irrecoverable VAT	£12,715	£13,749		2020/21 budget centralised
Subscriptions	£536	£642		Professional memberships
Systems, Software & Development	£365	£0	£365	
Subtotal Operational Costs	£24,049	£24,498	(£449)	
Total Costs	£171,491	£214,777	(£43,286)	
Systems				
Permanent Staff	£230,251	£210,758	£19,493	
Temporary Staff	£0	£1,224	(£1,224)	
Subtotal Staff Costs	£230,251	£211,982	£18,269	
Maintenance Contracts	£7,334	£6,365		Orbis, EPOS net of Imperial Award income
Systems, Software & Development	£4,500	£4,500		Union website & support desk
Subtotal Operational Costs	£11,834	£10,865	£969	
Total Costs	£242,085	£222,847	£19,238	
	 			
UD 9 October 1 October 1				
HR & Central Services	007.505	£102.522	(005.015)	
Permanent Staff	£37,503		(£65,019)	
Temporary staff	£0	£4,848	(£4,848)	
Subtotal Staff Costs	£37,503	£107,370	(£69,867)	
Staff Wellbeing	00.040	£870	£4 470	Includes late night toxis
	£2,040 £48,380	£99,179		Includes late night taxis Assumes term 1 closure
Cleaning				2020/21 budget centralised
Telephones Office Equipment Hire	£6,137 £17,932	£5,543 £22,257		Colour printer, water coolers, charge box and reception card reader
Equipment Purchase	£17,932 £0	£22,257 £210	(£4,325) (£210)	
Health & Safety	£0	£5,860	(£5,860)	
Maintenance	£0	£3,740		Centralised in Leadership
Signwriting	£0	£3,740 £1,895		Centralised in Leadership Centralised in Marketing
		£1,695 £540	(£1,695)	ochidanoca ni marketing
	£1/10		(£2,214)	
Postage	£140			1
Postage Stationery	£1,096	£3,310		
Postage Stationery Subtotal Operational Costs	£1,096 £75,725	£3,310 £143,404	(£67,679)	
Postage Stationery	£1,096	£3,310		
Postage Stationery Subtotal Operational Costs Total Costs	£1,096 £75,725 £113,228	£3,310 £143,404 £250,774	(£67,679) (£137,546)	
Postage Stationery Subtotal Operational Costs Total Costs Total Expenditure	£1,096 £75,725 £113,228 £2,243,909	£3,310 £143,404 £250,774 £2,909,018	(£67,679) (£137,546) (£665,109)	
Postage Stationery Subtotal Operational Costs Total Costs	£1,096 £75,725 £113,228	£3,310 £143,404 £250,774	(£67,679) (£137,546)	
Postage Stationery Subtotal Operational Costs Total Costs Total Expenditure Total Operating Surplus / Deficit	£1,096 £75,725 £113,228 £2,243,909 £32,440	£3,310 £143,404 £250,774 £2,909,018 £99,001	(£67,679) (£137,546) (£665,109) (£66,561)	
Postage Stationery Subtotal Operational Costs Total Costs Total Expenditure Total Operating Surplus / Deficit Capital Expenditure	£1,096 £75,725 £113,228 £2,243,909 £32,440	£3,310 £143,404 £250,774 £2,909,018 £99,001	(£67,679) (£137,546) (£665,109) (£66,561)	
Postage Stationery Subtotal Operational Costs Total Costs Total Expenditure Total Operating Surplus / Deficit Capital Expenditure Depreciation	£1,096 £75,725 £113,228 £2,243,909 £32,440	£3,310 £143,404 £250,774 £2,909,018 £99,001	(£67,679) (£137,546) (£665,109) (£66,561) £0 (£19,654)	
Postage Stationery Subtotal Operational Costs Total Costs Total Expenditure Total Operating Surplus / Deficit Capital Expenditure Depreciation Restructure Costs	£1,096 £75,725 £113,228 £2,243,909 £32,440 0 £243,038 £161,860	£3,310 £143,404 £250,774 £2,909,018 £99,001	(£67,679) (£137,546) (£665,109) (£66,561) £0 (£19,654) £161,860	
Postage Stationery Subtotal Operational Costs Total Costs Total Expenditure Total Operating Surplus / Deficit Capital Expenditure Depreciation	£1,096 £75,725 £113,228 £2,243,909 £32,440	£3,310 £143,404 £250,774 £2,909,018 £99,001	(£67,679) (£137,546) (£665,109) (£66,561) £0 (£19,654) £161,860	
Postage Stationery Subtotal Operational Costs Total Costs Total Expenditure Total Operating Surplus / Deficit Capital Expenditure Depreciation Restructure Costs	£1,096 £75,725 £113,228 £2,243,909 £32,440 0 £243,038 £161,860	£3,310 £143,404 £250,774 £2,909,018 £99,001	(£67,679) (£137,546) (£665,109) (£66,561) £0 (£19,654) £161,860	
Postage Stationery Subtotal Operational Costs Total Costs Total Expenditure Total Operating Surplus / Deficit Capital Expenditure Depreciation Restructure Costs	£1,096 £75,725 £113,228 £2,243,909 £32,440 0 £243,038 £161,860	£3,310 £143,404 £250,774 £2,909,018 £99,001	(£67,679) (£137,546) (£665,109) (£66,561) £0 (£19,654) £161,860	
Postage Stationery Stubtotal Operational Costs Total Costs Total Expenditure Total Operating Surplus / Deficit Capital Expenditure Depreciation Restructure Costs Total Surplus / Deficit	£1,096 £75,725 £113,228 £2,243,909 £32,440 0 £243,038 £161,860	£3,310 £143,404 £250,774 £2,909,018 £99,001	(£67,679) (£137,546) (£665,109) (£66,561) £0 (£19,654) £161,860	
Postage Stationery Stubtotal Operational Costs Total Costs Total Expenditure Total Operating Surplus / Deficit Capital Expenditure Depreciation Restructure Costs Total Surplus / Deficit	£1,096 £75,726 £113,228 £113,228 £2,243,909 £32,440 0 £243,038 £161,860 (£372,458)	£3,310 £143,404 £250,774 £2,909,018 £99,001 0 £262,692 £0 (£163,691)	(£67,679) (£137,546) (£665,109) (£66,561) £0 (£19,654) £161,860 (£208,767)	
Postage Stationery Stubtotal Operational Costs Total Costs Total Expenditure Total Operating Surplus / Deficit Capital Expenditure Depreciation Restructure Costs Total Surplus / Deficit	£1,096 £75,725 £113,228 £2,243,909 £32,440 0 £243,038 £161,860 (£372,458)	£3,310 £143,404 £250,774 £2,909,018 £99,001 0 £262,692 £0 (£163,691)	(£67,679) (£137,546) (£665,109) (£66,561) (£19,654) £161,860 (£208,767)	esident role - both are covered by income with no affect on the bottom line.