Balanced Scorecard – Imperial College Union, 31st December 2018

Financial	Full Year Target			
KPI Name	Obj.	Prior Period	Score	% of Target
Income (£ var YTD)	YU1	PM (155,829)	(185,310)	(6.6%)
Expenditure (£ var YTD)	YU1	PM 26,111	7,783	(0.3%)
Credit Control (# Days)	YU1	PM 112	114	190.0%
Sponsorship/External Income (£ var YTD)	YU1	PM (43,579)	(50,298)	(23.1%)

Members	Full Year/Cumulative Targets				
KPI Name	Obj.	Prior	Period	Score	% of Target
Student Issues Represented (# RT)	YS1	PM	266	283	37.1%
CSP Membership (# Full Memberships)	YD1	PY	27,619	28,310	97.6%
Disciplinary Cases Appeals (%)	YU3	PM	3.1%	2.8%	55.6%
Democracy - Autumn Election Turnout (%)	FY3	PY	26.5%	33.1%	124.9%
Member Training Attendance (%)	YD1	PM	68.1%	58.6%	106.6%
Member Training Satisfaction (# Score)*	YD3	PM	8.3	8.4	119.5%

Learning & Growth		Full Year Target			
KPI Name	<u>Obj.</u>	<u>Prior</u>	Period	<u>Score</u>	% of Target
Staff Role Occupancy Rate (%)	YD2	PM	95.8%	95.3%	100.3%
Staff Retention Rate (12mthRT%)	YU2	PM	70.2%	70.2%	87.7%
Total Sick/Absent Days (# in per)	YU3	RA	42.4	38.5	160.4%
Development - A2T Training Booked (#	#RT) YU2	PM	19	22	18.3%

Full Year Target				
<u>Obj.</u>	Prior	Period	<u>Score</u>	% of Target
YU3	PM	25	31	47.7%
YD2	PM	46	57	28.5%
YD3	PM	72.8%	77.4%	77.4%
MANY	PM	9	9	81.8%
MANY	PM	53	53	91.4%
	YU3 YD2 YD3 MANY	Obj. Prior YU3 PM YD2 PM YD3 PM MANY PM	Obj. Prior Period YU3 PM 25 YD2 PM 46 YD3 PM 72.8% MANY PM 9	Obj. Prior Period Score YU3 PM 25 31 YD2 PM 46 57 YD3 PM 72.8% 77.4% MANY PM 9 9

Key	
PM	Prior Month
PY	Prior Year
RA	Running Average